# **Annual report 2002**

# RIJEČKA BANKA d.d.

Financial statements and independent Auditor's report for the year ended 31st December 2002



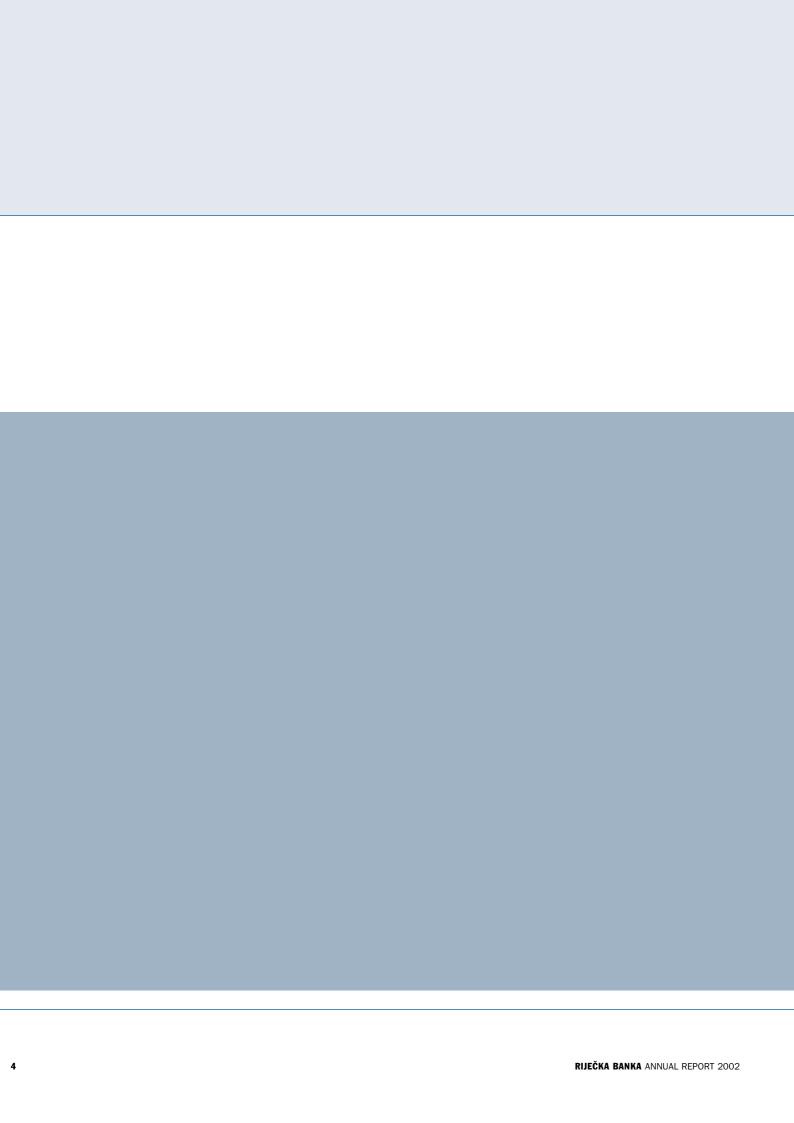




# **Annual report 2002**

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# **Independent Auditor's Report**



# To the Board of Directors and the Shareholders of Riječka Banka d.d.:

We have audited the accompanying financial statements of Riječka Banka d.d. (the Bank) as at 31<sup>st</sup> December 2002, as set out on pages 6 to 36. The financial statements have been prepared in accordance with International Financial Reporting Standards, as published by the International Accounting Standards Board, as required by the Croatian Accounting Law.

# Respective responsibilities of the Board and auditors

These financial statements are the responsibility of the Bank's Board. Our responsibility is to express an independent opinion on these financial statements based on our audit.

#### **Basis of opinion**

We conducted our audit of the financial statements of the Bank in accordance with International Standards on Auditing. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Matters that affect Auditors Opinion**

The financial statements of the Bank for the year ended 31<sup>st</sup> December 2001 were audited by other auditors. After approving the original financial statements for the year ended 31<sup>st</sup> December 2001 the Management Board became aware of serious accounting and control issues within the Bank which, as soon as the auditors were notified, caused them to withdraw their audit opinion on

those financial statements. The new Management Board, as a result of their subsequent investigation, concluded that accounting irregularities, circumvention of and a significant breakdown in systems and controls had taken place. Accordingly, the Management Board had quantified the loss to the Bank resulting from this breakdown in systems and controls to be HRK 816.816 thousand which in these financial statements was charged wholly against income in the year ended 31st December 2001.

The audit of the revised financial statements included the performance of additional procedures to assess whether the revisions made by the Management Board are appropriate and have been properly made. The evidence available to the auditors regarding the loss to the Bank resulting from the breakdown in systems and controls was limited and, in consequence, the auditors were unable to carry out auditing procedures necessary to obtain adequate assurance regarding the amount, timing and classification of the estimated loss. The auditors issued a subsequent opinion with this qualification.

As a result of the above, we could not perform audit procedures to satisfy ourselves as to the opening balances and their effects on the results of the Bank's operations, cash flows, and changes in equity for the year ended 31st December 2002. Additionally, the scope of our engagement was not sufficient with respect to the financial statements for the year ended 31st December 2001 to enable us to determine whether the accounting principles have been applied consistently for the year ended 31st December 2002.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material aspects, the financial position of the Bank as at 31<sup>st</sup> December 2002, and, except for the qualifications in the preceding paragraphs, the results of its operations, cash flows and changes in equity for the year then ended in accordance with International Financial Reporting Standards, as required by the Croatian Accounting Law.

Ernst & Young Croatia d.o.o.

Eust & Young Creation

Zagreb, 28.2.2003

Željko Faber

RIJEČKA BANKA ANNUAL REPORT 2002

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# Profit and Loss Account for the year ended 31st December 2002

in HRK thousand		Note	2002	2001
Interest income	>	3	518.715	606.351
Interest expense	>	3	(239.570)	(290.581)
Net interest income before provisions			279.145	315.770
Provisions for identified and unidentified losses	>	12, 15, 16, 17, 19, 26	(53.269)	(25.864)
Net interest income after provisions			225.876	289.906
Fee and commission income	>	4	89.853	83.107
Fee and commission expense	>	4	(37.938)	(16.629)
Net fee and commission income			51.915	66.478
Net foreign exchange gains	>	5	47.319	66.266
Profit/Loss from securities sale and reduction to fair value	>	6	10.257	(10.147)
Other operating income	>	7	20.383	8.107
Total income			355.750	420.610
Depreciation	>	19	(28.420)	(23.322)
General administrative expenses	>	8	(221.869)	(217.412)
Other operating expenses	>	9	(28.516)	(7.138)
Total expenses			(278.805)	(247.872)
Profit before taxation			76.945	172.738
Extraordinary expenses	>	10	-	(816.816)
Deferred tax income	>	11	44.623	-
Net profit/loss for the year			121.568	(644.078)

## Balance Sheet at 31st December 2002

in HRK thousand		Note	2002	2001	
ASSETS					
Cash and current accounts with banks	>	12	475.242	1.006.412	
Balances with Croatian National Bank	>	13	488.026	641.502	
Securities	>	14	1.612.390	2.535.862	
Due from other banks	>	15	1.530.464	2.537.543	
Loans to customers	>	16	3.935.213	3.449.630	
Accrued interest and other assets	>	17	93.880	72.129	
Deferred tax asset	>	11	44.623	-	
Investment in securities and participating interests	>	18	35.339	144.585	
Tangible and intangible assets	>	19	197.811	187.107	
Total assets			8.412.988	10.574.770	
LIABILITIES					
Due to other banks	>	20	606.433	508.631	
Due to customers	>	21	5.272.090	7.409.747	
Other borrowed funds	>	22	1.280.467	1.440.320	
Accrued interest	>	23	40.571	68.635	
Other liabilities	>	24	82.656	882.469	
Provisions for contingencies	>	25	23.681	8.736	
Total liabilities			7.305.898	10.318.538	
Subordinated instruments		26	148.846	-	
SHAREHOLDERS' EQUITY					
Share capital	>	27	838.244	503.315	
Share premium			-	66.316	
Reserves			-	330.679	
Loss carried forward			(1.568)		
Profit/Loss for the year			121.568	(644.078)	
Total shareholders' equity			958.244	256.232	
Total equity and liabilities			8.412.988	10.574.770	
Commitments and contingencies	>	28	929.927	996.817	

Financial statements were approved by Management Board on 28th February 2003 by:

Member of the Management Board

Januar Board President of the Management Board

Sla<u>đana</u> Jagar

Petar Radaković

# Statement of Changes in Shareholders' Equity for the year ended 31st December 2002

in HRK thousand	Share capital	Reserves for treasury shares	Premium on issued shares	Legal reserves	Other reserves	Proposed dividends	Accumulated losses/retained earnings	Net income/loss current period	Total
Year 2002	THRK	THRK	THRK	THRK	THRK	THRK	THRK	THRK	THRK
Balance as at 1 January 2002	503.315	2.685	66.316	20.668	12.581	0	294.745	(644.078)	256.232
Purchase of treasury shares	(2.924)		(4.680)						(7.604)
Transfers		2.924					(2.924)		0
Cancellation of treasury shares		(5.609)					5.609		0
Netting with previous year loss			(61.636)	(20.668)	(12.581)		(297.430)	392.315	0
Decrease of share capital	(250.195)							250.195	0
Issued shares	588.048								588.048
Loss transfer							(1.568)	1.568	0
Net income for the year								121.568	121.568
Balance as at 31 December 2002	838.244	0	0	0	0	0	(1.568)	121.568	958.244
Year 2001									
Balance as at 1 January 2001	505.929	71	68.950	20.668	12.581	30.360	148.739	135.605	922.90
Result of applying IAS 39: Available for sale securities - fair value							13.015		13.015
Adjusted balance									
as at 1 January 2001	505.929	71	68.950	20.668	12.581	30.360	161.754	135.605	935.918
Transfer of current year net income							135.605	(135.605)	0
Dividends for 2000						(30.360)		, , , ,	(30.360
Net loss for the period						,		(644.078)	(644.078
Transfers		2.614					(2.614)	, , , ,	0
Purchase of treasury shares	(2.614)		(2.634)				, ,		(5.248)
Issuing shares	,		, ,						0
·									
Balance as at 31 December 2001	503.315	2.685	66.316	20.668	12.581	0	294.745	(644.078)	256.232

# Cash flow statement for the year ended 31st December 2002

in HRK thousand	2002	2001
Net cash flow from operating activities		
Net profit/(loss) for the year	121.568	(644.078)
Provisions for identified and unidentified loan losses, net of recoveries	53.269	25.864
Tax assets recognized within the period	(44.623)	-
Value adjustment of equity investments	8.468	10.331
Depreciation	28.420	23.322
	167.102	(584.561)
Changes in assets		
Decrease in balances with Croatian National Bank	153.476	160.528
(Increase)/decrease in securities	544.712	(54.608)
Increase in loans to customers	(523.907)	(1.091.269)
Increase in accrued interest and other assets	(21.751)	(5.475)
Changes in liabilities		
Increase in due to other banks	97.802	59.369
Increase/(decrease) in due to customers	(2.137.657)	2.059.407
Increase/(decrease) in other borrowed funds	(159.853)	365.752
Increase/(decrease) in accrued interest	(28.064)	37.604
Increase/(decrease) in other liabilities	(799.813)	815.080
Net cash flow from operating activities	(2.875.055)	2.346.388
Investing Activities		
(Increase)/decrease in equity investments	100.778	(836)
Increase in investments in tangible and intangible assets	(39.124)	(40.813)
Net cash flow from investing activities	61.654	(41.649)
Financing Activities		
Increase in subordinated instruments	148.846	-
Increase in share capital	588.048	-
Purchase of own shares	(7.604)	(5.248)
Distribution of dividend to shareholders		(30.360)
Net cash flow from financing activities	729.290	(35.608)
Value adjustment of non-cash items as a result of IAS 39 application	-	13.015
Net increase (decrease) in cash and cash equivalents	(1.917.009)	1.697.585
Cash and cash equivalents at the beginning of the year	4.564.893	2.867.308
Cash and cash equivalents at the end of the year (Note 29)	2.647.884	4.564.893
Paid interest	248.967	271.136
Collected interest	519.193	592.440
Received dividends	1.680	884
Profit tax payment		-

The following notes form an integral part of these financial statements.

#### 1. General information

Riječka Banka d.d. was established 1954 and was recorded in the Court Register as joint stock company on  $24^{\text{th}}$  January 1990. The Bank's registered head office is at Jadranski trg 3a, Rijeka, Republic of Croatia.

The Bank is licensed to conduct commercial banking activities in the Republic of Croatia. The main activities of the Bank are offering of various types of deposit and credit services to legal entities and individuals, domestic and international payment operations, issuing of letter's of credit, sureties and other types of guarantees, taking over of other financial commitments, buying and selling of securities and other banking services.

# Members of the Management Board of Riječka banka d.d. in 2002

till 20th March 2002

Ivan Štokić, President of the Management Board Borislav Perožić, member of the Management Board Adelheid Fazekas, member of the Management Board

21st March 2002 - 31st July 2002 Milan Potkonjak, President of the Management Board Sanja Stojević, member of the Management Board

1st August 2002 onwards

Petar Radaković, President of the Management Board Sava Dalbokov, member of the Management Board Slađana Jagar, member of the Management Board

# Members of the Supervisory Board of Riječka banka d.d. in 2002

Dr. Dietrich Wolf,	President till 29th March 2002
or Klaus Rauscher	Denuty President till

. Klaus Rauscher,

Deputy President till

29<sup>th</sup> March 2002

chen Bottermann,

member till 29<sup>th</sup> March 2002

Jochen Bottermann, Prof. Marinko Učur, Ph.D, Vojko Obersnel, M.A.,

o Obersnel, M.A., till 4<sup>th</sup> April 2002 member; from 5<sup>th</sup> April 2002 till 31<sup>st</sup> July 2002 Deputy President

Marijan-Marinko Filipović, M.S.,

Dr. Manfred Wimmer,

August Jost,

on 4<sup>th</sup> April 2002 appointed as member, from 5<sup>th</sup> April 2002

member till 31st July 2002

till  $31^{st}$  July 2002 President Dr. Christian Coreth, President as of  $31^{st}$  July 2002; as of  $18^{th}$  September 2002

**Deputy President** 

Reinhard Ortner, M.A., Deputy President as of 31st

July 2002; as of 18<sup>th</sup>
September 2002 President
member as of 31<sup>st</sup> July 2002
member as of 31<sup>st</sup> July 2002

Karin Svoboda, M.A., member as of 31<sup>st</sup> July 2002 Herbert Martinetz, M.A., member as of 26<sup>th</sup> September 2002

Dr. Kristijan Schellander, member as of 26th September 2002

As at 31<sup>st</sup> December 2002, the Bank had 988 employees (as at 31<sup>st</sup> December 2001, the number of employees was 992).

#### 2. Accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below.

#### a) Basis of presentation

These financial statements have been prepared in accordance with the International Accounting Standards (IAS) as adopted by the International Accounting Standards Board (IASB), currently applicable interpretations issued by the Standing Interpretations Committee of the IASB and the relevant Croatian laws.

#### b) Basis of preparation

The financial statements are presented in kunas (HRK), rounded to the nearest thousand.

The financial statements are prepared on a fair value basis for financial assets and liabilities classified as held for trading, and financial assets classified as available for sale, except those for which a reliable measure of fair value is not available. These and other financial assets and liabilities and non-financial assets and liabilities are stated at depreciated cost or historical cost.

The financial statements have been stated in a format generally adopted and internationally recognised and in accordance with IAS 30, "Disclosures in the Financial Statements of Banks and Similar Financial Institutions".

#### c) Group accounts

Group accounts have not be prepared on the grounds that the result, assets and liabilities of the Bank's subsidiaries are either insignificant in comparison to those of the Bank or control is intended to be temporary.

#### d) Interest income and expenses

Income from fully recoverable loans and expenses are stated in the Profit and Loss Account on accrual basis. Since 2001 after the adoption of IAS 39, interest income has for partially recoverable loans been recognized on accrual basis, based on the recoverable claim amount.

#### e) Fee and commission income

Fee and commission income relates mainly to fees for guarantees,

letters of credit, payment commissions and similar instruments, foreign currency transactions, as well as mandate transactions and other services rendered by the Bank. Fees are recognized as income as services are provided.

#### f) Foreign currency payment instruments

Income and expenses in foreign currencies are converted into HRK at the rate quoted on the day of transaction. Claims and liabilities stated in foreign currencies are converted into HRK at the Croatian National Bank mid rate quoted on the last day of accounting period, and claims and liabilities stated in kunas, with foreign currency clause, are converted at the actual agreed rate. Gains and losses arising from recalculation of foreign currencies are stated in the Profit and Loss Account for the relevant year.

The major exchange rates used as of 31/12/2002 are 1 EUR 7,442292 HRK and 1 USD 7,145744 HRK and of 31/12/2001 are 1 EUR 7,37003 HRK and 1 USD 8,356043 HRK.

#### g) Securities

Securities are measured initially at cost, including transaction costs

Securities held for trading are shown at their fair values. The fair value of financial assets is established on the basis of the price quoted on the market as of Balance Sheet date, not including reductions for transaction costs. If the market price is not available, the fair value of assets is estimated by discounted cash flow method.

Securities held to maturity include debt securities with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold until maturity. Premiums and discounts including initial transaction costs are included in the book value of the instrument and are amortized or accreted using the effective interest rate. Valuation is carried out at amortised cost, less any impairment.

Securities available for sale include some debt and equity securities. They are assessed according to fair value or at investment cost if there is no market price, where the market price may not be determined even approximately, subject to checking for value reduction.

Income and expenses resulted from changes in fair or market

value of trading assets and financial assets available for sale are recognised in the Profit and Loss Account.

In accounting for securities trading the Bank uses the settlement date.

#### h) Investments in subsidiaries and affiliated companies

Investments into the affiliated companies, with the share between 20% and 50%, are originally recorded at investment cost, and subsequently valued according to the equity method.

Investments into subsidiaries are recorded at investment cost, and are consolidated if the subsidiary's financial statements are significant.

#### i) Loans to clients

Loans are stated in the Balance Sheet in the amount of principal outstanding, less value adjustments.

The Bank reviews at each Balance Sheet date whether objective indications of value reduction exist. In case of the financial assets value reduction, its recoverable value is re-estimated.

If it is determined that loan collection is not possible, and that all the legal options have been tried, the loan is written off. The written off claim is carried to the off-balance sheet records.

#### j) Value adjustments to the loans and advances

General provisions for unidentified losses are made for fully recoverable placements. The general provision for unidentified losses is charged against Bank's expenses, separately for placements, and separately for off-balance sheet items.

The provisions for partly recoverable loans are formed in the amount of estimated bad and doubtful debt loss. The loss represents the difference between the book value of the loan and present value of expected future collections. This amount is arrived at by discounting by the loan actual interest rate (valid actual interest rate on the loan at time the loan was categorized into bad and doubtful debts).

100 percent value adjustment is formed for non-recoverable placements.

Provisions for identified and unidentified losses on Balance Sheet exposures are charged against the Bank's expenses and shown as reduction of the related assets (value adjustment of bad and doubtful debts).

Provisions for identified loses from the off-balance sheet items are reported as Bank's expenditures and provisions in the liabilities of the Bank

#### k) Tangible and intangible assets

All tangible assets are stated at the historical cost less depreciation.

Depreciation is calculated on a straight-line basis to write off the acquisition cost of each asset item during its estimated useful life, except land and assets in preparation. The following yearly rates are used:

as %

	uo 70
Buildings	2,5
Computers	25,0
Furniture and equipment	10,0 - 33,3
Motor vehicles	25,0
Intangible assets	20,0

Regular maintenance expenditure is directly charged against operating profit. Additional investments in reconstruction, renovation and modernization, which result in significant increase or improvement, increase its acquisition cost in the amount of investment.

#### I) Taxation

Income tax is calculated on the basis of taxable profit, which is calculated by adjusting the financial result for certain income and expense items (such as costs of representation, part of costs for official cars, etc.) in accordance with Croatian regulations.

Under IAS No. 12, "Income Taxes", deferred income taxes are accounted for under the liability method and reflect the tax effect of all significant temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements.

Deferred tax asset resulting from tax losses brought forward is recognised when it is probable that taxable profits will be available against which deferred tax asset can be utilised.

#### m) Cash and cash equivalents

The cash flow report indicates cash and cash equivalent items

with residual maturity less than 90 days from the Balance Sheet date, including: cash and current accounts with banks and claims from other banks with maturity up to 90 days, the State and Croatian National Bank highly liquid securities with maturity up to 90 days (see Note 29).

n) Operations on behalf and for account of third parties

In addition to the operations that the Bank carries out on its behalf and for its account, it also performs operations on behalf and for account of third parties, charging a fee for its services. These operations are reported in separate bookkeeping records. The Bank is not exposed to any risk in connection with these activities. o) Share capital and reserves

Share capital is stated in HRK at nominal value. Any profit for the year after appropriations is transferred to reserves.

Direct costs attributable to issue of new shares are charged to reserves.

The nominal value of treasury shares is netted off against share capital. The premium paid or discount received on treasury shares is charged to reserves.

#### p) Reclassification

Where necessary, the prior year amounts have been reclassified so as to achieve consistency between the disclosed data and data related to the current financial year as well as other data.

# 3. Interest income and expenses

in HRK thousand	2002	2001
Interest income		
Corporate clients	137.663	137.937
Citizens	223.145	200.484
Croatian National Bank	23.021	46.983
Banks and other financial institutions	36.717	78.126
State and other public sector	97.016	142.608
Other organizations	1.153	213
	518.715	606.351
Interest expenses		
Deposits from banks and other financial institutions	11.977	31.392
- demand deposits	306	753
- time deposits	10.142	25.235
- interest expenses from previous years	1.529	5.404
Deposits from corporate clients	18.196	30.216
- demand deposits	6.739	7.747
- time deposits	11.069	22.139
- interest expenses from previous years	388	330
Deposits from individuals	117.790	149.654
- demand deposits	21.081	23.069
- time deposits	96.130	125.421
- interest expenses from previous years	579	1.164
Deposits from other institutions	718	1.315
- demand deposits	380	432
- time deposits	338	883
Deposits from the public sector	4.023	6.030
- demand deposits	2.019	2.877
- time deposits	2.004	3.153
Debt securities	1.828	-
Other borrowed funds	85.038	71.974
	239.570	290.581

#### 4. Net fee and commission income

in HRK thousand	2002	2001	
Fee and commission income			
Payment orders	63.564	42.368	
Guarantees and letters of credit	10.432	16.542	
Other fees and commissions	15.857	24.197	
	89.853	83.107	
Fee and commission expense			
Fees paid to financial institutions	4.777	4.199	
Fees paid for domestic payment transactions	29.390	8.762	
Commission for postal services for private current accounts	3.696	3.489	
Other fees and commissions	75	179	
	37.938	16.629	

# 5. Net foreign exchange gains

in HRK thousand	2002	2001	
Income from foreign currency purchase and sale	44.426	71.110	
Income from Balance Sheet positions alignment to mid rate	(23.549)	55.207	
Currency clause effects	20.586	(80.944)	
Net profit from foreign currency trading	5.856	20.893	
	47.319	66.266	

# 6. Profit/Loss from securities sale and reduction to fair value

	10.257	(10.147)	
Loss from adjustment to fair value of investments and affiliated companies	(15.492)	(18.748)	
Profit from securities reduction to fair value	16.554	5.610	
Profit from sale of securities and investments in affiliated companies	9.195	2.991	
in HRK thousand	2002	2001	

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# 7. Other operating income

in HRK thousand	2002	2001
Rents	351	1.121
Income from participations	-	42
Income from sale of fixed assets	1.570	513
Income from current accounts	3.004	3.032
Income from Bank services	1.236	843
Income from loans to citizens	1.776	923
Other income	4.015	1.045
Extraordinary income	8.431	588
	20.383	8.107

# 8. General administrative expenses

in HRK thousand	2002	2001
Employee related costs	112.790	120.451
- Salary expenses and compensation – net	59.027	60.485
- Costs of contribution, taxes and surtaxes	42.499	44.156
- Compensation to employees	11.264	15.810
Materials and services	68.736	59.815
Administration and marketing costs	16.155	11.745
Savings insurance premiums	22.350	24.297
Other insurance premiums	1.838	1.104
	221.869	217.412

# 9. Other operating expenses

in HRK thousand	2002	2001
Taxes and contributions	3.087	2.895
Cash receipts and distribution expenses	1.970	1.622
Redundancy provision expenses	11.696	_
Adjustment of claims for bonds for the sold RB owned flats	3.640	_
Other	8.123	2.621
	28.516	7.138

#### 10. Extraordinary expenses

in HRK thousand	2002	2001
Extraordinary expense	-	816.816

In 2001 the Management Board determined a loss in the amount of HRK 816.816 thousand, resulting from circumvention of and a significant breakdown in systems and controls. Due to incomplete accounting records resulted from circumvention of and a signifi-

cant breakdown in systems and controls, the complete information concerning timing of the loss was not available. Thus, the 2001 result was charged with the whole amount of the loss.

#### 11. Deferred tax income and deferred tax asset

in HRK thousand	2002	2001
Loss carried from previous periods	(612.426)	-
Net income/Loss before taxes for the current period	76.945	(644.078)
Non-taxable income	(2.447)	(928)
Non tax deductible expenses	9.895	19.565
Income from value adjustments (IAS 39) recorded directly through equity	-	13.015
Tax basis for the current period	84.393	(612.426)
Taxable income/loss to be transferred to next period	(528.033)	(612.426)
Potential tax assets (20%)	(105.607)	(122.485)
Deferred tax asset recognised in the balance sheet	44.623	-
Tax assets not recognized at the end of the period	(60.984)	(122.485)

At the end of 2001 the Bank had tax loss carried forward in total amount of HRK 612.426 thousand. According to the estimation, part of this loss in total amount of HRK 223.115 thousand will be

used in the following periods. Therefore, the Bank formed deferred tax assets in total amount of HRK 44.623 thousand. Tax loss can be carried forward and utilised until the year 2006.

#### 12. Cash and current accounts with banks

in HRK thousand	2	.002	20	001
	Kune	Devize	Kune	Devize
Cash in hand	91.584	84.408	57.088	307.340
Items in the course of collection	3	2.681	152	2.894
Current accounts and amounts on demand with domestic banks	-	8.035	-	128.935
Current accounts and amounts on demand with foreign banks	-	49.224	-	58.292
Current account	249.699	-	463.074	-
	341.286	144.348	520.314	497.461
Value adjustment - specific	-	(10.392)	-	(11.363)
	341.286	133.956	520.314	486.098
	47	5.242	1.00	6.412

#### Changes in value adjustments

in HRK thousand	2002	2001
Balance as at 1 January	11.363	8.459
New value adjustment	(516)	3.000
Exchange rate differences	(455)	(96)
	10.392	11.363

#### 13. Balances with Croatian National Bank

Obligatory reserve in HRK 219.196 279.948	Obligatory reserve in foreign currency	268.830 <b>488.026</b>	361.554 <b>641.502</b>
	Obligatory reserve in HRK	219.196	279.948
in HRK thousand 2002 2001	in HRK thousand	2002	2001

The HRK obligatory reserve requirement at 31st December 2002 represents 19% of the relevant HRK deposits. At least 40% of the total obligatory reserve requirement must be deposited on a special account with the Croatian National Bank and the remainder may be held in cash and/or on giro accounts. At year end the Bank held 40% of the total requirement in a special obligatory reserve deposit account with the Croatian National Bank. Interest is calculated on a monthly basis. The rate at year end was 1,75% per annum.

The foreign currency obligatory reserve requirement at 31st December 2002 represented 19% of both foreign currency personal and corporate deposits and foreign currency borrowings. At 31st December 2002 40% of this foreign currency obligatory reserve was deposited with the Croatian National Bank in accordance with requirements and the remainder was placed with foreign banks in accordance with Croatian National Bank selection criteria. Interest is calculated on a monthly basis. The rate at year end was 1,30% per annum.

#### 14. Securities

in HRK thousand	2002	2001	
Securities available for sale			
DAB bonds	57.816	289.970	
Bonds issued by the Ministry of Finance	-	221.654	
»Plava laguna« bonds	8.684	-	
Debt securities RC bonds Croatia float 06	35.295	-	
HBOR 2012 bonds	7.433	-	
	109.228	511.624	
Securities held to maturity			
Treasury bills of the Croatian National Bank	600.000	320.000	
- discount	(663)	(2.661)	
- net	599.337	317.339	
Treasury bills of the Ministry of Finance	198.000	880.000	
- discount	(4.769)	(6.155)	
- net	193.231	873.845	
Public debt	171.104	237.215	
- RC bonds for retail foreign currency deposits	166.526	230.873	
- RC bonds for foreign currency payments in respect of flats repurchase	4.578	6.342	
Rehabilitation bonds	232.530	268.756	
Replacement bonds	304.028	324.177	
Corporate bills of exchange	3.000	3.076	
- discount	(68)	(170)	
- net	2.932	2.906	
	1.503.162	2.024.238	
	1.612.390	2.535.862	

DAB bonds are foreign currency denominated bonds issued in December 2000. DAB is the State Agency for Deposit Insurance and Bank Rehabilitation and issued bonds for servicing of insured citizens' savings deposited in Croatian banks which are in bankruptcy procedure. The bonds carry interest of 8,375% per annum. The Republic of Croatia has issued the Croatia float bonds denominated in USD with maturity in 2006, against floating interest rate (six-month LIBOR plus 81,25 bps-floating).

HBOR bonds are denominated in EUR, at 5,75% interest rate and

maturity in 2012. During the first five years only interest is paid, and principal is paid in the following five years in five equal annuities, together with interest.

The RC public debt refers to foreign currency savings of citizens which have been deposited with the former National Bank of Yugoslavia, and which were frozen on 27th April 1991. On 23rd December 1991, all deposits were converted into public debt of the Republic od Croatia.

These bonds are foreign currency denominated bonds and carry a

fixed interest rate of 5%, payable semi-annually. The principal is repaid in 20 semi-annual instalments starting from  $30^{\text{th}}$  June 1995.

Rehabilitation bonds are foreign currency denominated bonds issued in 1997 and repayable in twenty semi-annual instalments at the interest rate of 6% per annum. The first instalment fell due on  $20^{\text{th}}$  May 1998.

The restructuring bonds are foreign currency denominated bonds issued in 1996 and repayable in 30 semi-annual instalments at the annual interest rate of 7,2%. The first instalment fell due on  $31^{\rm st}$  August 1996.

Fair value of treasury bills included in the held to maturity portfolio approximates book values. Fair value of bonds included in the held to maturity portfolio can not be reliably measured as they are not traded on an active market.

#### 15. Due from other banks

	1.530.464	2.537.543
Provision – specific	(10.349)	(1.517)
	1.540.813	2.539.060
Foreign currency denominated	1.540.467	2.534.194
HRK denominated	346	4.866
in HRK thousand	2002	2001

#### **Geographical analysis**

in HRK thousand	2002	2001
Croatia	52.131	6.764
Austria	151.247	521.365
Germany	154.049	425.877
Italy	134.931	342.564
Great Britain	122.617	262.622
Belgium	238.719	218.945
Switserland	209.102	253.070
The Nederland	61.330	133.697
Danmark	130.714	101.855
France	-	129.519
USA	-	41.780
Ireland	59.538	88.440
Sweden	155.348	11.045
Yugoslavia	1.342	1.517
Norway	69.745	-
	1.540.813	2.539.060
Provisions – specific	(10.349)	(1.517)
	1.530.464	2.537.543

#### Changes in provisions

Balance as at 31st December	10.349	1.517	
Exchange rate differences	(52)	29	
New provisions	8.884	-	
Balance as at 1 January	1.517	1.488	
in HRK thousand	2002	2001	

## 16. Loans to customers

in HRK thousand	2002	2001	
Companies			
- in HRK	1.117.825	1.241.209	
- in foreign currency	730.045	507.061	
Public sector	473.724	218.715	
Other organizations	26.542	4.181	
Citizens	1.893.952	1.759.132	
	4.242.088	3.730.298	
Provision – specific	(255.810)	(210.071)	
Provision – general	(51.065)	(70.597)	
	3.935.213	3.449.630	
Of this amount partly recoverable and irrecoverable loans amount to	420.601	256.345	

#### Changes in provisions:

in HRK thousand		Specific	General
Balance as at 1 Ja	nuary 2001	210.921	56.054
New provisions		55.927	14.907
Collected		(41.756)	(364)
Exchange rate differe	nces	(1.794)	-
Written off		(13.227)	-
Balance as at 31 [	December 2001	210.071	70.597
Reclassification (see	Note 25)	-	(9.848)
New provisions		148.687	9.269
Collected		(98.194)	(18.953)
Exchange rate differe	ntials	598	-
Written off		(5.352)	-
Balance as at 31 [	December 2002	255.810	51.065

# **16.** Loans to customers (continued)

The concentration of risk by industries within the customer's loan portfolio was as follows (in HRK thousands and percentage):

in HRK thousand	20	02	20	001	
		%		%	
Agriculture, hunting, forestry and fishery	51.045	1%	36.547	1%	
Mining industry	19.080	0%	21.620	1%	
Manufacture of food and beverages	11.241	0%	9.420	0%	
Textile industry	23.607	1%	25.674	1%	
Publishing and printing industry	6.187	0%	1.338	0%	
Manufacture of coke, petroleum products and nuclear fuel	53.928	1%	-	0%	
Manufacture of chemicals and chemical products	9.424	0%	1.927	0%	
Manufacture of other non-metal and mineral products	34.865	1%	24.150	1%	
Manufacture of metal products, except of machinery and equipment	6.317	0%	4.156	0%	
Manufacture of other transport vehicles	74.866	2%	2.035	0%	
Other manufacturing industry	67.255	2%	63.054	2%	
Electricity, gas and water supply	278.191	7%	236.637	6%	
Construction industry	64.824	2%	110.023	3%	
Retail and wholesale trade, repair of motor vehicles and home appliances	234.265	6%	265.230	7%	
Hotels and restaurants	310.970	7%	298.775	8%	
Financial mediation	22.327	0%	1.019	0%	
Transport, storage and communication	238.577	6%	317.126	8%	
Real estate business operations, leases and business services	300.430	7%	291.987	8%	
Public administration and defence	485.479	11%	215.540	6%	
Education	387	0%	994	0%	
Health and social services	11.330	0%	5.218	0%	
Personnel services and other service business	43.542	1%	38.695	1%	
Citizens	1.893.951	45%	1.759.133	47%	
	4.242.088	100%	3.730.298	100%	
Provision	(306.875)		(280.668)		
	3.935.213		3.449.630		

#### 17. Accrued interest and other assets

in HRK thousand	2002	2001
Interest receivable	22.564	27.735
Accrued interest	21.897	30.031
Amounts due from buyers	4.203	490
Fee receivables	4.431	2.142
Expenses paid in advance	357	323
Amounts due for sold shares	29.515	-
Other assets	13.978	14.764
	96.945	75.485
Provision – specific	(3.065)	(3.356)
	93.880	72.129

### Changes in provisions

in HRK thousand	2002	2001
Balance at 1 January 2001	3.356	5.914
New provisions	2.077	1.519
Collected	(2.051)	(4.020)
Foreign exchange differences	-	(10)
Written off	(317)	(47)
Balance as at 31 December 2002	3.065	3.356

#### 18. Investment securities

Investments in equity securities may be analysed as follows:

in HRK thousand	2002	2001	
Investments in subsidiaries and affiliated companies	25.566	32.713	
Investments in companies	915	115.420	
Investments in financial institutions	9.303	9.626	
	35.784	157.759	
Provision - specific	(445)	(13.174)	
	35.339	144.585	

The changes of the investments in shares and participations are analysed in the table below:

in HRK thousand	Stakes in affiliated comp. and subsidiaries	Other investments (less than 20%)	Total	
Balance as at 1 January 2001	20.249	133.831	154.080	
New investments	18.000	-	18.000	
Participations' value adjustments	(5.536)	798	(4.738)	
Sold participations	-	(10.013)	(10.013)	
Exchange rate differentials	-	(15)	(15)	
Formed new value adjustments	-	(12.729)	(12.729)	
Balance as at 31 December 2001	32.713	111.872	144.585	
Participations corrections	(6.597)	(400)	(6.997)	
Sold participations	(550)	(101.775)	(102.325)	
Exchange rate differentials	-	76	76	
Balance as at 31 December 2002	25.566	9.773	35.339	

#### Changes in provision

in HRK thousand	2002	2001
Balance at 1 January	13.174	900
New provisions made	-	12.729
Disposals	(12.729)	(455)
Balance as at 31 December 2002	445	13.174

# 19. Tangible and intangible assets

in HRK thousand	Land and buildings	Computers	Furniture & fittings	Motor vehicles	Assets in course of construction	Intangible assets	Total
Purchase value							
Balance as at 1 January 2002	169.662	58.646	67.476	6.761	55.067	15.149	372.761
Transfer from assets in course of construction	12.205	12.574	5.035	-	(45.868)	16.054	-
Increase	6.371	107	6	-	44.765	6.904	58.153
Disposals	(13.408)	(702)	(3.577)	(227)	(2.436)	(7.949)	(28.299)
Balance as at 31 December 2002	174.830	70.625	68.940	6.534	51.528	30.158	402.615
Depreciation							
Balance as at 1 January 2002	85.831	34.590	56.166	4.098	-	4.969	185.654
Eliminated on disposals	(4.887)	(702)	(3.573)	(227)	-	(453)	(9.842)
Depreciation in 2002	4.166	13.341	4.245	1.269	-	5.399	28.420
Value adjustments before write-offs	182	2	24	-	-	364	572
Balance as at 31 December 2002	85.292	47.231	56.862	5.140	-	10.279	204.804
Net Book Value							
Balance as at 31 December 2002	89.538	23.394	12.078	1.394	51.528	19.879	197.811
Net Book Value							
Balance as at 31 December 2001	83.831	24.056	11.310	2.663	55.067	10.180	187.107
Assets fully written off used by the Bank - as at 31 December 2002	3.402	15.291	48.589	3.299	-	560	71.141

Capital commitments related to investments in tangible and intangible assets entered into by the Bank amount to HRK 8.044 thousand.

### 20. Due to other banks

in HRK thousand		2002	2001
Demand deposits	- in HRK	16.324	33.734
	- in foreign currency	46.459	80.091
Term deposits	- in HRK	94.694	335.485
	- in foreign currency	448.956	59.321
		606.433	508.631

## 21. Due to customers

in HRK thousand	2002	2001	
Demand deposits			
Corporate clients			
- in HRK	490.522	596.971	
- in foreign currency	152.604	217.098	
Public sector			
- in HRK	137.606	74.503	
- in foreign currency	56.320	77.268	
Citizens			
- in HRK	551.241	524.306	
- in foreign currency	1.380.169	2.320.125	
Other organisations			
- in HRK	35.626	31.800	
- in foreign currency	3.018	4.108	
Total demand deposits	2.807.106	2 946 170	
Total demand deposits	2.807.106	3.846.179	
Term deposits			
Corporate clients			
- in HRK	181.418	301.975	
- in foreign currency	16.142	209.046	
Public sector			
- in HRK	16.318	34.665	
- in foreign currency	-	-	
Citizens			
- in HRK	230.233	176.727	
- in foreign currency	2.017.366	2.830.096	
Other organisations			
- in HRK	3.507	11.059	
- in foreign currency		-	
Total term deposits	2.464.984	3.563.568	
Total total appoint	2.101.301	0.000.000	
Total due to customers	5.272.090	7.409.747	

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#### 22. Other borrowed funds

	1.280.467	1.440.320
Other foreign borrowings	25.136	25.649
Refinanced borrowings	332.239	397.885
Foreign borrowings	723.820	898.422
Domestic borrowings	199.272	118.364
in HRK thousand	2002	2001

#### 23. Accrued interest

in HRK thousand	2002	2001
Interest payable	1.303	13.295
Accrued interest	39.268	55.340
	40.571	68.635

#### 24. Other liabilities

in HRK thousand	2002	2001
Liabilities related to sale and purchase of foreign currency	4.000	15.634
Amounts due to suppliers	3.206	5.540
Salaries payable	15.585	8.494
Commitments from work contracts	11.696	-
Advances received	9.917	4.490
Liabilities towards corporate customers	6.509	5.443
Accrued expenses	13.828	14.672
Other	17.915	828.196
	82.656	882.469

In 2001 the item Other contains the loss amount of HRK 816.816 thousand described in the Note 9.

### 25. Provisions for contingencies

in HRK thousand	Specific	General	
Balance as at 1 January 2001	19.845	-	
New provisions	1.947	-	
Collected	(7.517)	-	
Written off	(5.330)	-	
Foreign exchange difference	(209)	-	
Balance as at 31 December 2001	8.736	-	
Reclassification	-	9.848	
New provisions	12.017	398	
Collected	(3.915)	(1.367)	
Koksar Bakar related interest payment	(1.418)	-	
Foreign exchange revaluation	(618)	-	
Balance as at 31 December 2002	14.802	8.879	

Since  $1^{st}$  January 2002 the general provisions for contingent liabilities have been included in this position (up to  $1^{st}$  January 2002

they were disclosed as a deduction of loans).

#### 26. Subordinated instruments

In 2002 Erste Bank der Oesterreichischen Sparkassen AG, Wien granted the Bank a funds in the amount of EUR 20m, based on subordinated uncollateralized long-term loan for the for-

mation of supplementary capital. The loan has been granted for the period of 15 years, at an agreed interest rate of 1.20% per annum, in excess of EURIBOR.

#### 27. Share capital

Shareholders of the Bank as at 31 December are as follows:

- UDICIL	SHARE				
in HRK thousand	20	02	2001		
	Shareholding	No. of shares	Shareholding	No. of shares	
Erste Bank der Oesterreichischen Sparkassen AG, Wien	98,01%	8.215.247	-	-	
Bayerische Landesbank Girozentrale	-	-	59,90%	3.031.039	
State Agency for Deposit Insurance and Bank Rehabilitation	-	-	25,12%	1.270.940	
Other shareholders	1,99%	167.188	14,98%	758.021	
- of which treasury shares		-	0,52%	26.139	
Total	100,00%	8.382.435	100,00%	5.060.000	

#### **Shares nominal value**

in HRK thousand	2002	2001
- by the share	100	100
- total number of shares	8.382.435	5.060.000
Total share nominal value in HRK 000	838.244	506.000

In 2002 the Bank General Meeting made a Decision on reduction of the Bank share capital from HRK 506.000.000, through withdrawal of 56.090 treasury shares, amounting to HRK 5.609.000, to the amount of HRK 500.391.000. In addition, it made a Decision on a simplified reduction of the share capital for purpose of covering losses by merging of two (2) shares with nominal value of HRK 100 in one share having nominal value of HRK 200 with simultaneous reduction of nominal amount of this share to HRK

100, so that the nominal amount of each share resulting from the merger will be HRK 100. After the shares merger the Bank share capital shall amounted to HRK 250.195.500. By General Meeting Decision on Bank share capital increase through private issue of 5.880.480 ordinary shares of nominal value of HRK 100 each, the share capital has been increased by the amount of HRK 588.048.000 and totals HRK 838.243.500.

#### Reconciliation of shares outstanding for the period:

in H	HRK thousand	Number	Amount
Оре	ening balance	5.060.000	506.000
Can	ncellation of treasury shares	(56.090)	(5.609)
Mer	rging of shares	(2.501.955)	-
Dec	crease in par value	-	(250.195)
Issu	uing new shares	5.880.480	588.048
Clo	sing balance	8.382.435	838.244

## 28. Commitments and contingencies

The total volume of issued guarantees, granted letters of credit and commitments taken over at the end of the year amounted to:

	929.927	996.817	
Other contingencies	3.173	5.147	
Un drawn loan facilities	423.636	382.489	
- long-term	1.677	7.320	
- short-term	84.201	28.420	
Foreign currency letters of credit	85.878	35.740	
Performance guarantees	200.776	202.076	
Foreign currency guarantees	107.897	190.512	
- long-term	100.708	166.225	
- short-term	7.859	14.628	
HRK guarantees	108.567	180.853	
in HRK thousand	2002	2001	

# 29. Cash and cash equivalents

For the purposes of cash flow statement, cash and cash equivalents include the following amounts:

in HRK thousand	2002	2001	
Cash and items in course of collection	178.676	367.474	
Current accounts in Croatia and abroad	296.566	638.938	
Placements to banks with remaining maturity of up to 3 months	1.530.464	2.537.543	
Treasury bills and treasury notes with remaining period of up to 3 months	642.178	1.020.938	
	2.647.884	4.564.893	

#### 30. Funds managed on behalf of third parties

The Bank manages funds on behalf of third parties:

in HRK thousand	2002	2001
Companies	1.360	6.210
Other legal entities	140	-
Placements	(1.500)	(6.210)
Funds under calculation	-	-

#### 31. Related parties

Transaction with related parties represent a part of the Bank's ordinary operations. As at 31 December 2002 the related parties

included Erste Bank der Oesterreichischen Sparkassen AG, Wien, Erste & Steiermaerkische Bank d.d. Zagreb and Bank employees.

in HRK thousand	Receivables as at 31/12/2002	Payables as at 31/12/2002	Income for 2002	Expenses for 2002
Related parties				
Erste Bank der Oesterreichischen Sparkassen AG, Wien	1.323	621.845	582	5.637
Erste&Steiermaerkische Bank d.d. Zagreb	321	464	13	1.077
Employees	32.398		1.043	

The terms under which the mentioned transactions were agreed do not depart significantly from the prevailing market terms.

#### 32. Fair values of financial assets and liabilities

Fair value represents the amount at which an asset could be exchanged or a liability settled on an arm's length basis. As market prices are not available for a significant portion of the Bank's financial assets and liabilities, fair values have been based on

management assumptions according to the profile of asset and liability. The Management Board believes that the fair values of assets and liabilities are not significantly different from book values.

#### 33. Interest rate risk

#### Interest sensitivity of assets and liabilities

The Bank is exposed to various risks subject to changes in market interest rates which influence the Bank financial position and cash flow. The table below gives a brief description of the Bank expo-

sure to interest risk. The following table shows the Bank assets and liabilities at book values, grouped in categories according to earlier of agreed price change or maturity.

- Time deposits 1.515.060 327.108 399.027 143.999 53.791 25.998 2.464.983 Other borrowed funds 906.218 186.133 27.379 44.681 110.244 5.812 1.280.467 Accrued interest 40.571 40.571 Other liabilities 82.656 82.656 Provisions for contingencies 23.681 23.681  Total liabilities 5.778.477 514.234 426.441 188.699 164.222 233.825 7.305.898 Subordinated instruments - 148.846 148.846	low. The table below gives a bile desci	inpulon of the L	Jank Expo-	earner or a	greed price d	mange of m	aturity.		
Cash and current accounts with banks         288.591         -         -         -         186.651         475.242           Balances with Croatian National Bank         488.026         -         -         -         -         488.026           Securities         641.690         68.049         253.495         324.909         324.247         -         1.612.390           Due from other banks         1.515.546         14.885         -         -         -         33         1.530.464           Loans to customers         2.043.923         415.321         556.057         586.885         367.846         16.246         3.986.278           Accrued interest and other assets         -         -         -         -         93.880         93.880           Deferred tax assets         -         -         -         -         44.623         44.623           Equity investments         -         -         -         -         197.811         197.811           Imagible and intangible assets         -         -         -         -         197.811         197.811           Minus provisions for unidentified loss         -         -         -         -         197.811         197.811         197.811		•						Total	
Balances with Croatian National Bank	ASSETS								
Securities         641.690         68.049         253.495         324.909         324.247         — 1.612.390           Due from other banks         1.515.546         14.885         — 6         — 33         1.530.464           Loans to customers         2.043.923         415.321         556.057         586.885         367.846         16.246         3.986.278           Accrued interest and other assets         — 7         — 6         — 93.880         93.880           Deferred tax assets         — 7         — 7         — 93.880         93.880           Equity investments         — 7         — 7         — 44.623         44.623           Equity investments         — 7         — 7         — 197.811         197.811           Imagible and intangible assets         — 7         — 7         — 197.811         197.811           Imagible and intangible assets         — 7         — 7         — 197.811         197.811           Imagible and intangible assets         — 7         — 7         — 197.811         197.811           Imagible and intangible assets         — 7         — 7         — 197.811         197.811           Imagible and intangible assets         — 7         — 7         — 197.811         197.811           I	Cash and current accounts with banks	288.591	-	-	-	-	186.651	475.242	
Due from other banks	Balances with Croatian National Bank	488.026	-	-	-	-	-	488.026	
Loans to customers         2.043.923         415.321         556.057         586.885         367.846         16.246         3.986.278           Accrued interest and other assets         -         -         -         -         -         93.880         93.880           Deferred tax assets         -         -         -         -         -         44.623         44.623           Equity investments         -         -         -         -         -         197.811         197.811           Minus provisions for unidentified loan related losses         -         -         -         -         197.811         197.811           Minus provisions for unidentified loan related losses         -         -         -         -         -         197.811         197.811           Minus provisions for unidentified loan related losses         -         -         -         -         -         197.811 <td>Securities</td> <td>641.690</td> <td>68.049</td> <td>253.495</td> <td>324.909</td> <td>324.247</td> <td>-</td> <td>1.612.390</td> <td></td>	Securities	641.690	68.049	253.495	324.909	324.247	-	1.612.390	
Accrued interest and other assets	Due from other banks	1.515.546	14.885	-	-	-	33	1.530.464	
Equity investments	Loans to customers	2.043.923	415.321	556.057	586.885	367.846	16.246	3.986.278	
Equity investments	Accrued interest and other assets	-	-	-	-	-	93.880	93.880	
Tangible and intangible assets	Deferred tax assets		-	-	-	-	44.623	44.623	
Minus provisions for unidentified loan related losses  Total assets  4.977.776 498.255 809.552 911.794 692.093 523.518 8.412.988  LIABILITIES  Due to other banks 593.788 993 35 19 187 11.411 606.433 Due to customers 4.278.471 327.108 399.027 143.999 53.791 69.694 5.272.090 Demand deposits 2.763.411 43.696 2.807.107 Time deposits 1.515.060 327.108 399.027 143.999 53.791 25.998 2.464.983 Other borrowed funds 906.218 186.133 27.379 44.681 110.244 5.812 1.280.467 Accrued interest 40.571 40.571 Other liabilities 82.656 82.656 Provisions for contingencies 23.681 23.681 Total liabilities 5.778.477 514.234 426.441 188.699 164.222 233.825 7.305.898 Subordinated instruments - 148.846 958.244 958.244 Total equity and liabilities 5.778.477 663.080 426.441 188.699 164.222 1.192.069 8.412.988	Equity investments	-	-	-	-	-	35.339	35.339	
Total assets 4.977.776 498.255 809.552 911.794 692.093 523.518 8.412.988  LIABILITIES  Due to other banks 593.788 993 35 19 187 11.411 606.433  Due to customers 4.278.471 327.108 399.027 143.999 53.791 69.694 5.272.090  - Demand deposits 2.763.411 43.696 2.807.107  - Time deposits 1.515.060 327.108 399.027 143.999 53.791 25.998 2.464.983  Other borrowed funds 906.218 186.133 27.379 44.681 110.244 5.812 1.280.467  Accrued interest 40.571 40.571  Other liabilities 23.681 23.681  Total liabilities 5.778.477 514.234 426.441 188.699 164.222 233.825 7.305.898  Subordinated instruments - 148.846 958.244 958.244  Total equity and liabilities 5.778.477 663.080 426.441 188.699 164.222 1.192.069 8.412.988	Tangible and intangible assets	-	-	-	-	-	197.811	197.811	
LIABILITIES           Due to other banks         593.788         993         35         19         187         11.411         606.433           Due to customers         4.278.471         327.108         399.027         143.999         53.791         69.694         5.272.090           - Demand deposits         2.763.411         -         -         -         -         43.696         2.807.107           - Time deposits         1.515.060         327.108         399.027         143.999         53.791         25.998         2.464.983           Other borrowed funds         906.218         186.133         27.379         44.681         110.244         5.812         1.280.467           Accrued interest         -         -         -         -         40.571         40.571           Other liabilities         -         -         -         -         40.571         40.571           Other liabilities         -         -         -         -         23.681         23.681           Provisions for contingencies         -         -         -         -         23.681         23.681           Total liabilities         5.778.477         514.234         426.441         188.699	<b>'</b>	-	-	-	-	-	(51.065)	(51.065)	
Due to other banks         593.788         993         35         19         187         11.411         606.433           Due to customers         4.278.471         327.108         399.027         143.999         53.791         69.694         5.272.090           - Demand deposits         2.763.411         -         -         -         43.696         2.807.107           - Time deposits         1.515.060         327.108         399.027         143.999         53.791         25.998         2.464.983           Other borrowed funds         906.218         186.133         27.379         44.681         110.244         5.812         1.280.467           Accrued interest         -         -         -         -         40.571         40.571           Other liabilities         -         -         -         -         40.571         40.571           Other liabilities         5.778.477         514.234         426.441         188.699         164.222         233.825         7.305.898           Subordinated instruments         -         148.846         -         -         -         -         148.846           Shareholders' equity         -         -         -         -         958.244         9	Total assets	4.977.776	498.255	809.552	911.794	692.093	523.518	8.412.988	
Due to other banks         593.788         993         35         19         187         11.411         606.433           Due to customers         4.278.471         327.108         399.027         143.999         53.791         69.694         5.272.090           - Demand deposits         2.763.411         -         -         -         43.696         2.807.107           - Time deposits         1.515.060         327.108         399.027         143.999         53.791         25.998         2.464.983           Other borrowed funds         906.218         186.133         27.379         44.681         110.244         5.812         1.280.467           Accrued interest         -         -         -         -         40.571         40.571           Other liabilities         -         -         -         -         40.571         40.571           Other liabilities         5.778.477         514.234         426.441         188.699         164.222         233.825         7.305.898           Subordinated instruments         -         148.846         -         -         -         -         148.846           Shareholders' equity         -         -         -         -         958.244         9									
Due to customers       4.278.471       327.108       399.027       143.999       53.791       69.694       5.272.090         - Demand deposits       2.763.411       -       -       -       -       43.696       2.807.107         - Time deposits       1.515.060       327.108       399.027       143.999       53.791       25.998       2.464.983         Other borrowed funds       906.218       186.133       27.379       44.681       110.244       5.812       1.280.467         Accrued interest       -       -       -       -       40.571       40.571         Other liabilities       -       -       -       -       82.656       82.656         Provisions for contingencies       -       -       -       -       23.681       23.681         Total liabilities       5.778.477       514.234       426.441       188.699       164.222       233.825       7.305.898         Shareholders' equity       -       -       -       -       -       -       958.244         Total equity and liabilities       5.778.477       663.080       426.441       188.699       164.222       1.192.069       8.412.988	LIABILITIES								
- Demand deposits 2.763.411	Due to other banks	593.788	993	35	19	187	11.411	606.433	
- Time deposits 1.515.060 327.108 399.027 143.999 53.791 25.998 2.464.983 Other borrowed funds 906.218 186.133 27.379 44.681 110.244 5.812 1.280.467 Accrued interest 40.571 40.571 Other liabilities 82.656 82.656 Provisions for contingencies 23.681 23.681 Total liabilities 5.778.477 514.234 426.441 188.699 164.222 233.825 7.305.898 Subordinated instruments - 148.846 148.846 Shareholders' equity 958.244 958.244 Total equity and liabilities 5.778.477 663.080 426.441 188.699 164.222 1.192.069 8.412.988	Due to customers	4.278.471	327.108	399.027	143.999	53.791	69.694	5.272.090	
Other borrowed funds         906.218         186.133         27.379         44.681         110.244         5.812         1.280.467           Accrued interest         -         -         -         -         -         40.571         40.571           Other liabilities         -         -         -         -         -         82.656         82.656           Provisions for contingencies         -         -         -         -         23.681         23.681           Total liabilities         5.778.477         514.234         426.441         188.699         164.222         233.825         7.305.898           Subordinated instruments         -         148.846         -         -         -         -         148.846           Shareholders' equity         -         -         -         -         958.244         958.244           Total equity and liabilities         5.778.477         663.080         426.441         188.699         164.222         1.192.069         8.412.988	- Demand deposits	2.763.411	-	-	-	-	43.696	2.807.107	
Accrued interest	- Time deposits	1.515.060	327.108	399.027	143.999	53.791	25.998	2.464.983	
Other liabilities         -         -         -         -         -         -         82.656         82.656           Provisions for contingencies         -         -         -         -         -         23.681         23.681           Total liabilities         5.778.477         514.234         426.441         188.699         164.222         233.825         7.305.898           Subordinated instruments         -         148.846         -         -         -         -         -         148.846           Shareholders' equity         -         -         -         -         958.244         958.244           Total equity and liabilities         5.778.477         663.080         426.441         188.699         164.222         1.192.069         8.412.988	Other borrowed funds	906.218	186.133	27.379	44.681	110.244	5.812	1.280.467	
Provisions for contingencies         -         -         -         -         -         23.681         23.681           Total liabilities         5.778.477         514.234         426.441         188.699         164.222         233.825         7.305.898           Subordinated instruments         -         148.846         -         -         -         -         148.846           Shareholders' equity         -         -         -         -         958.244         958.244           Total equity and liabilities         5.778.477         663.080         426.441         188.699         164.222         1.192.069         8.412.988	Accrued interest	-	-	_	-	-	40.571	40.571	
Total liabilities       5.778.477       514.234       426.441       188.699       164.222       233.825       7.305.898         Subordinated instruments       -       148.846       -       -       -       -       148.846         Shareholders' equity       -       -       -       -       958.244       958.244         Total equity and liabilities       5.778.477       663.080       426.441       188.699       164.222       1.192.069       8.412.988	Other liabilities	-	-	-	-	-	82.656	82.656	
Subordinated instruments       -       148.846       -       -       -       -       148.846         Shareholders' equity       -       -       -       -       -       958.244       958.244         Total equity and liabilities       5.778.477       663.080       426.441       188.699       164.222       1.192.069       8.412.988	Provisions for contingencies	-	-	-	-	-	23.681	23.681	
Shareholders' equity 958.244 958.244  Total equity and liabilities 5.778.477 663.080 426.441 188.699 164.222 1.192.069 8.412.988	Total liabilities	5.778.477	514.234	426.441	188.699	164.222	233.825	7.305.898	
Total equity and liabilities 5.778.477 663.080 426.441 188.699 164.222 1.192.069 8.412.988	Subordinated instruments	-	148.846	-	-	-	-	148.846	
	Shareholders' equity	-	-	-	-	-	958.244	958.244	
Interest rate risk (800.701) (164.825) 383.111 723.095 527.871 (668.551) -	Total equity and liabilities	5.778.477	663.080	426.441	188.699	164.222	1.192.069	8.412.988	
	Interest rate risk	(800.701)	(164.825)	383.111	723.095	527.871	(668.551)	-	

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## 33. Interest rate risk (continued)

The average balance of the interest bearing assets and liabilities of the Bank is shown in the table below. The average interest rates

represent the effective average yield on the financial instruments for the reporting period.

in HRK thousand	Average interest bearing balance	Average interest rate
Cash and current accounts with banks	350.821	0,1%
Balances with Croatian National Bank	548.036	3,0%
Securities	1.562.553	5,3%
Due from other banks	1.577.739	2,3%
Loans to customers	3.732.167	9,4%
	7.771.316	6,3%
Due to other banks	283.416	3,7%
Due to customers	5.531.322	2,5%
Other borrowed funds	1.512.655	5,0%
Subordinated instruments	45.713	4,0%
	7.373.106	3,1%

Average balance of interest-bearing assets and liabilities has been calculated as average of balance as at  $31^{\rm st}$  December 2001 and

balances at the end of each month during 2002.

## 34. Currency risk

#### **Concentration of assets and liabilities**

Significant foreign currency assets and liabilities are analysed in the table below. The items in HRK with foreign currency clause  $\frac{1}{2}$ 

are stated under the foreign currency to which they are linked.

in HRK thousand  Balance as at 31  December 2002	EUR & linked currencies	USD	Other foreign currency	Total foreign currency	HRK	Total	
Assets							
Cash and current accounts with banks	79.729	25.777	28.450	133.956	341.286	475.242	
Balances with Croatian National Bank	-	268.830	-	268.830	219.196	488.026	
Securities	781.596	35.295	-	816.891	795.499	1.612.390	
Due from other banks	693.670	658.480	178.281	1.530.431	33	1.530.464	
Loans to customers	3.228.235	240.725	18.873	3.487.833	498.445	3.986.278	
Accrued interest and other assets	38.131	3.391	227	41.749	52.131	93.880	
Deferred tax asset	-	-	-	-	44.623	44.623	
Equity investments	7.905	-	-	7.905	27.434	35.339	
Tangible and intangible assets	-	-	-	-	197.811	197.811	
Less provisions for unidentified loan related losses					(51.065)	(51.065)	
Total assets	4.829.266	1.232.498	225.831	6.287.595	2.125.393	8.412.988	
Liabilities							
Due to customers	2.657.554	948.369	149.796	3.755.719	1.516.371	5.272.090	
- Demand deposits	1.092.483	419.210	80.419	1.592.112	1.214.995	2.807.107	
- Time deposits	1.565.071	529.159	69.377	2.163.607	301.376	2.464.983	
Other borrowed funds	987.536	187.642	44.897	1.220.075	60.392	1.280.467	
Accrued interest	26.204	6.815	1.387	34.406	6.165	40.571	
Other liabilities	2.959	5.843	1.191	9.993	72.663	82.656	
Provisions for contingencies	-	-	-	-	23.681	23.681	
Total liabilities	4.176.903	1.182.898	198.593	5.558.394	1.747.504	7.305.898	
Subordinated instruments	148.846	-	-	148.846	-	148.846	
Shareholders' equity	-	-	-	-	958.244	958.244	
Total equity and liabilities	4.325.749	1.182.898	198.593	5.707.240	2.705.748	8.412.988	
Net foreign exchange position	503.517	49.600	27.238	580.355	(580.355)	-	

In the Bank's total assets 57% of claims refers to EUR and linked currencies, and 51% of total liabilities. Significant participation of EUR and currency clause based on EUR is common practice in Croatian

banks, given the economic orientation of Republic of Croatia to the EU countries.

# 35. Liquidity risk

Bank's assets and liabilities as at 31 December 2002 are presented in the table below and are analyzed by the remaining time

to contractual maturities.

in HRK thousand	Up to 1	From 1 mo.	From 3 mo.	From 1 to	Over 3	Total
Balance as at 31 December 2002	month	to 3 mo.	to 12 mo.	3 years	years	
Assets						
Cash and current accounts with banks	475.242	-	-	-	-	475.242
Balances with Croatian National Bank	488.026	-	-	-	-	488.026
Securities	641.690	68.049	253.495	324.909	324.247	1.612.390
Due from other banks	1.515.579	14.885	-	-	-	1.530.464
Loans to customers	166.761	257.683	1.100.222	1.339.525	1.122.087	3.986.278
Accrued interest and other assets	76.795	8.994	5.123	1.892	1.076	93.880
Deferred tax assets	-	-	-	22.311	22.312	44.623
Equity investments	414	1.050	28.450	120	5.305	35.339
Tangible and intangible assets	-	-	-	-	197.811	197.811
Minus provisions for unidentified loan related losses					(51.065)	(51.065)
Total assets	3.364.507	350.661	1.387.290	1.688.757	1.621.773	8.412.988
Liabilities						
Due to other banks	522.057	41.146	43.024	19	187	606.433
Due to customers	3.432.978	875.827	715.300	191.149	56.836	5.272.090
- Demand deposits	2.807.107	-	-	-	-	2.807.107
- Time deposits	625.871	875.827	715.300	191.149	56.836	2.464.983
Other borrowed funds	112.151	27.206	68.306	181.551	891.253	1.280.467
Accrued interest	26.904	5.594	8.004	53	16	40.571
Other liabilities	60.937	6.390	11.980	1.892	1.457	82.656
Provisions for contingencies	-	-	-	-	23.681	23.681
Total liabilities	4.155.027	956.163	846.614	374.664	973.430	7.305.898
Subordinated instruments	-	-	-	-	148.846	148.846
Shareholders' equity	-	-	-	-	958.244	958.244
Total equity and liabilities	4.155.027	956.163	846.614	374.664	2.080.520	8.412.988
Net liquidity mismatch	(790.520)	(605.502)	540.676	1.314.093	(458.747)	-